



NY/NJ ECOM NEWS

Volume 4, Issue 1

May, 2006

President's Message...

Hello fellow EDI & ECommerce Professionals!

Finally our first meeting is taking place for 2006, and we've got a packed agenda!!! We're proud to pull together absolute experts in the field, and bring these folks to you to provide opportunities for insight, growth, and networking in our fields. In our region, there is a huge amount of residential talent and expertise that we hope to continue to access and bring to you, our members, to help us get our jobs done, as well as to expand our own professional horizons.

2005 was a full year for our group. We held three meetings, one in March, one in May, and the final in October. Each meeting covered topics of import, and were content-rich. We ended the year by conducting a survey, and I thought the information we gathered at that time could be shared now...

Overall, feedback pointed to keeping our group meetings oriented to half day sessions, held on Wednesdays, and taking place in NJ. In terms of desired months, February, late May, and late October were preferred. Topics of interest included RFID in pick/pack environments, the future of the UCC Council, Direct Imports & EDI, compliance coverage including

discussion on trading partners *not* adhering to VICS standards and ways to deal with these, and the general direction of EDI for the future. You can see there is a wide and ever-changing array of topics and possibilities for our future meetings!

The feedback on the quality of our presentations and presentors was overwhelmingly positive. Our meetings have given a great 'bang for the buck', so to say! I'm personally very pleased with this, as providing educational opportunities has been a primary motivator for my involvement with this users group.

This year, we've developed our own website, which we'd like to expand and use as a tool and resource. Check it out, www.nynjecomm.com. Much of the site is in development, but again the potential is limitless, with the opportunity for job postings, a viable bulletin board for internal communications and question/answer posting, etc. Only by getting your feedback, participation, and input can we make our group stronger and more useful!

Finally, we still have an opening for a Secretary—if you'd like to help out, let us know!!

Best Regards... Lisa

2006 Upcoming Dates of Interest:

- ⇒ Supply Chain U—6/5, 2006—Gaylord Opryland Resort & Convention Center
- ⇒ 2006 UConnect Conference—6/6-8, 2006—Gaylord Opryland Resort & Convention Center
- ⇒ ANSIX12 Meetings—6/6-6/9, 2006—Chicago
- ⇒ Maecom Meeting—6/14—
- ⇒ Neecom Meeting—6/16-17, 2006, Westboro, MA
- ⇒ Tech Assessment, 7/31, 2006, San Francisco
- ⇒ ANSIX12 Meetings—9/24-9/29, 2006—Boston
- ⇒ NYNJ Ecom Meeting—October 2006, details forthcoming!

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Websites to Remember:

- www.nynjecomm.com
- www.neecom.org
- www.vics.org
- www.ean-int.org
- www.mema.org
- www.nrf.com

Editor In Chief:

Lisa Fauley

Volunteers

Welcome!

What is EAI??

Many people are familiar with EDI. What about EAI? EAI stands for Enterprise Application Integration. It is a business computing term for the plans, methods, and tools aimed at modernizing, consolidating, and coordinating the computer applications in an enterprise.

Typically, an enterprise has existing legacy applications and databases and wants to continue to use them while adding or migrating to a new set of applications that exploit the Internet, ecommerce, extranet, and

other new technologies. EAI may involve developing a new total view of an enterprise's business and its applications, seeing how existing applications fit into the new view, and then devising ways to efficiently reuse what already exists while adding new applications and data.

Let's look at both opportunities and challenges associated with EAI.

Opportunities—

- ◆ New development
- ◆ New hardware and software purchase to upgrade company technology infrastructures
- ◆ Streamline operations and enhance business communications
- ◆ Build a scalable IT infrastructure that supports business growth

- ◆ Increase business with higher processing capability and capacity
 - ◆ Maximize the flow of information across the enterprise and beyond
 - ◆ Consolidate multiple technology standards and disparate IT processes
 - ◆ Optimize business relationships with trading partners and suppliers
 - ◆ Acquire new technical and management knowledge
- Challenges—
- ◆ High risk (outcome is not guaranteed)
 - ◆ Huge investment (people, mone-

cont'd on p. 4



“Experience is the name everyone gives to their mistakes”

Oscar Wilde

Compliance Corner

The beginning of each year usually brings a flurry of new requirements and changing standards, as retailers continually look for additional efficiencies in the consumer pipeline. The information below is a compilation of many of these changes:

Retailers continue to align themselves with go-forward networks as the year progresses. Most recently has been **Saks** announcement on migrating from Advantis to Inovis for all EDI communications. There will be several phases throughout May of 2006, so vendors are asked to be on the alert. Questions should be directed to _edidmba@saksinc.com.

The Bon-Ton has instituted a new transportation management system. Effective June 5th routing guides will no longer be in effect for merchandise shipments to The Bon-Ton. All vendors will be required to utilize their Vendor Portal. To obtain access Bon-Ton has asked that all vendors complete a spreadsheet that will update your information to TMS. A link is available on their website for

this spreadsheet. Vendors have been asked to complete the form and email it to tmsinfo@bonton.com no later than May 15th, 2006. Once completed Bon-Ton will provide the vendor with a login to access the portal. If vendors do not complete the masterfile information, they will be unable to route shipments.

Dillard's began non-compliance charges on 2/1 if the EDI ASN and/or invoice are transmitted without the 17 digit BOL # and/or valid SCAC. Charges will also be rendered if a shipment is received without the 17 digit BOL # and form. This requirement was initially requested two years ago.

Federated has begun the process of merging May Department Stores operations into the Federated umbrella. May Co. vendor guidelines are now found on the FDSNET website. Each May Co. division has been given a date whereby vendors are expected to follow FDS Vendor Standards Manual instructions for the division. For example, the current May Division of Filene's/Kaufmann's will become the future Macy's East/Macy's Home

division, with a planned systems conversion date of 4/30/2006. On this date as well all FDS Vendor Standards will apply. At this time the transition is scheduled to take place between April and July, however this may change as time progresses. With each conversion, Federated will provide a list of former May Co locations for the converting divisions, along with the new Macys/Macys Home location numbers and DC's. Each converting location is to be treated as a new store under the pre-existing Federated division. Federated has stated that each purchase order is your guide as to where and how vendors are to ship that merchandise. The inbound ASN and invoice must be sent to the corresponding mailbox from which the original 850 PO was generated.

Also note that as part of the transition and in an effort to simplify the transition process, the May store groups will revise their expense-offsets to match the Federated rates effective February 2006.

In addition, there are slight

cont'd on p. 6

Energy Industry Standards and Compliance

Is your company in the Energy industry? Does your company participate in some way with either the gas or electric utilities for power or gas production, transmission, marketing or distribution? Does your company use EDI to exchange related business documents with these companies? If so, then you should be aware of some pending Federal regulations that could have a significant impact on your systems. In an effort to improve the reliability of the electrical power grid throughout the U.S. and avoid black-outs like the North East experienced in August of 2003, the Federal Government produced a new law (Energy Policy Act of 2005, signed by President Bush in August) designed to strengthen the reliability of the national electrical network. Before the new law was signed, the utility companies had implemented their own voluntary set of standards for conducting business the standards included EDI. Unfortunately, these voluntary standards failed to establish a reliable, nationwide power grid, which led to the blackouts that motivated the Federal Government into action. Less than one month after the new law was

signed, on September 1, 2005, the Federal Energy Regulatory Commission (FERC), issued an order that requires all FERC regulated companies to comply with Title 12 (Reliability Standards) of the new law.

The Reliability Standards have two basic sections; one spells out rules and procedures for the safe delivery of reliable electricity for those companies involved with the national power grid. The second section refers to recommended business practices that include EDI, and have been created by the North American Energy Standards Board (NAESB). NAESB has replaced GISB for standard creation in both gas and electric and has been working with the ANSI ASC X12 steering committee to identify additional data sets that can be used within these industries. The implementation guides specified by NAESB also recommend the use of point-to-point (P2P) direct communications with trading partners. This communication protocol is similar to AS2 but different enough to require a change in the system. The encryption guidelines are also different requiring a more robust encryption engine (such as PGP) and are not interchangeable with GISB.

For example, the Gas Industry uses the Gas Industry Standards Board (GISB) as guides for exchanging business documents. Companies use EDI to exchange the ANSI X12 840 and 843 transaction sets to identify the bids and awards for the movement of gas through the pipelines from the fields to the tanks for storage. These transaction sets (also referred to as data sets) are encrypted using very specific algorithms and communication protocols that are not compati-

ble with the latest version of NAESB. What this means for you, as an EDI professional is that you might be required (either by your EDI trading partner or the Federal Government) to change your communication protocols, add a new encryption process and move to a different P2P communication protocol in the first half of 2006.

FERC was given 180 days (from the signing of the new Energy law) to identify and implement a monitoring organization to oversee compliance and issue financial penalties to those companies that do not comply. The North American Electric Reliability Council (NERC) is currently making application to become designated the Electric Reliability Organization (ERO) and take up

these responsibilities. The announcement from FERC is due out by the end of February. While the financial penalties and timeframe have not been set as of yet, you can bet the fines will be more than the cost of the solution.

For more information on compliance issues for the Energy industry, check out these websites: www.ferc.gov or www.nerc.com and www.naesb.org or give me a call at 800-797-4334 x104. Happy EDI!

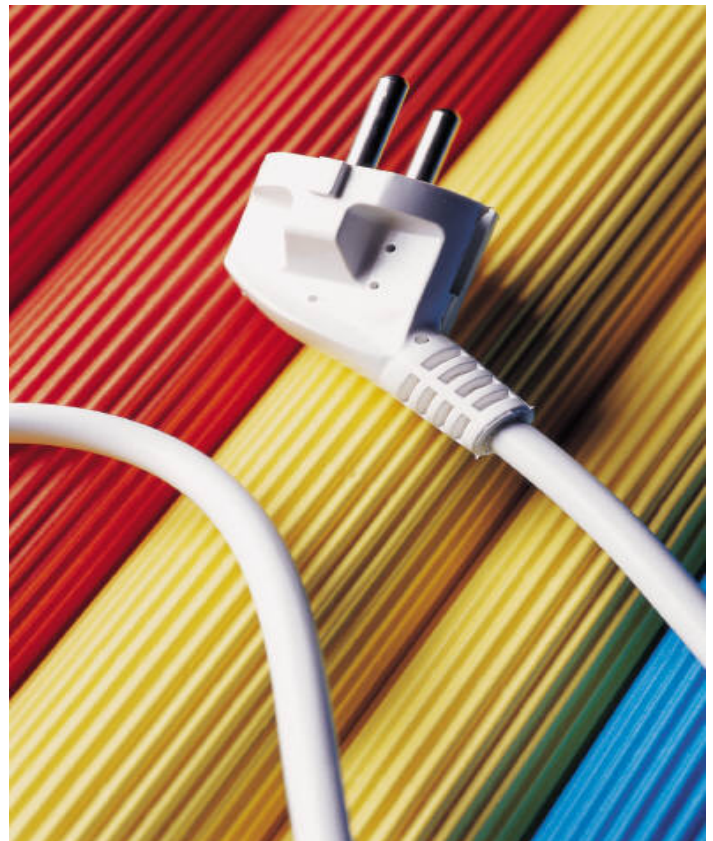
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What is EAI? *cont'd fr p. 2*

- tary, time)
- ◆ Typical implementation cost \$1 million to several millions dollars
- ◆ Complex and challenging
- ◆ Technology disparity issue (legacy system vs. state-of-the-art technology)
- ◆ Long development and implementation time (12-36 months)
- ◆ Logistics consideration (locations and time zones)
- ◆ Big collaboration effort (communications, scheduling, meetings)
- ◆ Resource allocation (manpower, time, projects)
- ◆ Potential impacts to organization and trading partners
- ◆ Extensive testing and planning required for migration
- ◆ Prepare a fail-safe backup plan
- ◆ Build a prototype for concept proving
- ◆ Training and documentation preparation
- ◆ Increase individual's stress level (additional workload, meet daily responsibilities, training)

Why EAI?

Despite all of the high risk and huge investment required for an EAI project, more and more companies are willing to commit to it because EAI actually improves the companies bottom line. Study after study shows that integrating multiple technology standards and disparate IT processes into one system does improve company bottom line by 20-30%. In fact, according to AMR Research, supply chain integration can generate upwards of \$400B in cost savings for companies in North America alone, from efficiencies and improved business agility in order entry, more accurate forecasts, less inventory and fewer markdowns.

EAI projects not only help to bring the company's IT infrastructure and technology up-to-date, it also allows the company to

- ◆ Take advantage of the Internet, extranet, ecommerce, email, and voicemail capabilities
- ◆ Enable the company to deliver more information in a timely manner to speed up business transactions
- ◆ Optimize relationships with trading partners and suppliers by being more efficient in delivering most up-to-date business information
- ◆ Support future IT infrastructure expansion and business growth

Leading EAI software companies

- ◆ Boomi
- ◆ GX5
- ◆ Seeburger
- ◆ Sterling Commerce
- ◆ Sun/SeeBeyond
- ◆ Tibco
- ◆ Vitria
- ◆ webMethods

EAI software selection criteria

- ◆ Provide high system reliability and availability
- ◆ Support all communication protocols (AS1, AS2, FTP/FTPS, HTTP/HTTPS, SMTP)
- ◆ Provide end-to-end transaction visibility (tracking and monitoring)
- ◆ Comply with mandates such as EDI, ISYNC/GS1, RFID, XML, and datasync
- ◆ Development and deployment time
- ◆ Ease of deployment, use,

map and maintenance

- ◆ Security and Encryption
- ◆ Proven performance and scalability
- ◆ Hardware requirement
- ◆ Database requirement
- ◆ Business requirement
- ◆ Fron-end and back-end software requirements
- ◆ 7x24x365 technical support
- ◆ Availability of vendor and independent consultants

Obviously, choosing the appropriate EAI software can be a difficult and time-consuming proposition. There are many factors which will need to be considered, including overall cost of implementation. Nevertheless, the opportunities afforded to companies which successfully architect, design and deploy EAI solutions have been well documented.

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Past Meeting Summary Report

Our October Meeting was held at Chelsea Piers, in NYC, in the Ryder Cup Room off Pier 61.

Following greetings and a brief business meeting, the first presentation was a panel consisting of Kris Mooney from Jacmel Jewelry, Michele Cervone from Maidenform, Michael Krauss from Chantelle, and Dave Hubbard from ICCnet. The topic covered was 'Best Practices and Tricks for Getting our EDI Job Done'. The session was very interesting and informative. These experts reviewed internal processes and tools that they had developed over time to best address various challenges.

Next, Marc Kalman, CEO of Ezcom Software Inc presented 'Web EDI Today and Tomorrow', which was a presentation on how improved technologies are making web-based EDI applications more appealing to a broader vendor community. A lively question and answer period followed.

Finally, Sarah Knowles, Manager of DC Processing & Distribution Systems Development for Federated Logistics, reviewed Federated initiatives in terms of PO Carton Consolidation, as well as other current topics for FDS.

Feedback following the meeting was positive. Attendees reported that meeting content was significant and helpful. If you'd like to review any of these presentations, see our website, www.nynjecom.com, where the presentations are posted.

5/17 Meeting Agenda, Sharp Plaza, North Building Multi-purpose Room 2

1:00

WELCOME and GREETINGS

1:00—1:45

“THE PAST, PRESENT, AND FUTURE OF EDI”

Bob Lyttle, Assistant VP of Sales, Kleinschmidt, will take you back in time and compare past, present and future. Where did EDI start from, where is it going? What’s happened in between?? And what can we expect?

1:45—2:30

“ARE THE ANSI X12 STANDARDS DEAD OR ALIVE?”

Dan Kazzazz, Chairperson of the ANSIX12 Committee, will present valuable information on the next frontier for X12 standardization efforts, and the new focus for EDI.

2:30—3:00—**QUESTIONS, BREAK, NETWORKING**

3:00—3:45

“IS IT WORTH KNOWING IF YOU HAVE A FUTURE IN EDI?”

Wayne Marshall, Vice President of Professional Services, EDI Specialists, will detail current activity and industry trends in the e-Marketplace. Nationwide employment activity, employer challenges, employee/consultant opportunities, skills analysis, vendor directions, and outsourcing will be examined.

3:45—4:30

OPEN MIKE

Use this forum as an opportunity to query your colleagues on current challenges and situations that you may be running in to. Any topic of concern is fair game!

Other User Groups

Atlanta Electronic Commerce Forum

Wwww.aecf.biz

Dallas/Ft. Worth EC Forum

Wwww.dfweceforum.org

Dayton EC Forum

http://www.dayton-ec-forum.org/

Mid Atlantic Electronic Commerce Users' Group

Wwww.neecom.org

Northeast Ohio EC/EDI User Group

Wwww.neoedi.org

Northern California E-biz Users Group

Wwww.norcal-ebiz.org

Northwest EC Roundtable

Wwww.ecnw.org

NY/NJ Metro Ecom Users Group

Wwww.neeom.org

Southern California eBusiness Forum

Wwww.scedir.org

Twin Cities Electronic Commerce Forum

Wwww.tcecf.org

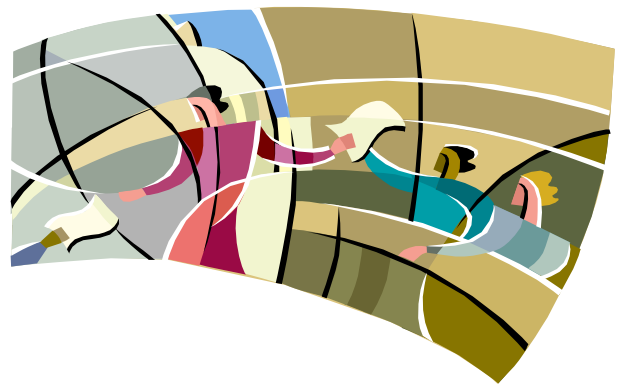
Virginia eCommerce Forum

Wwww.vaecomforum.org

Wisconsin eBusiness Forum

Wwww.webf.org

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Compliance Corner, cont'd fr p. 2

differences in the retailers handling of standard fields that should be noted. For example, while you may be sending the full 17 digit VICs bill of lading number for Federated shipments, May Co. will truncate your 17 digit BL to 14 digits, removing the leftmost 3 positions sent in the field. For both retailers, BOL numbers can not be reused. Vendors have been asked to continue to monitor www.FDSNET.com for any new information on the Federated-May merger. The site will be updated as changes occur. In addition, any questions can be directed to Federated Vendor Services at 513-782-1412.

Goody's is adding to their expense offset matrix in recent months. Effective February 1st of this year a new offset expense chargeback will be assessed when a vendor makes multiple shipments on an EDI generated purchase order. Also added mid February was an expense offset chargeback if requests for routing were both faxed and e-mailed within a 24-hour period. Mid March an expense offset chargeback will

be assessed to those vendors that fail to ship 'Basic/ Replenish' merchandise on both a timely and complete basis.

Gottschalks has issued an interesting notice regarding UPS shipments. When shipping UPS, the ASN must include the pick up date (as the BOL #) in the REF BM segment of the ship notice. The tracking # should not be used on the ASN. In addition, an expense offset will be issued for each carton that is not sent Freight Collect to Account # 6AT829.

JCP – On February 1, 2006, JCPenney issued an EDI 864 updating selected store addresses with a 'D' suffix. This indicates that this is the separate Home Store associated with the main store. Differentiation is the only use for this 'D' suffix... it is not to be used on any EDI transactions from supplier to JCPenney.

In addition, JCP issued in late March a notice reinforcing

their Bill of Lading requirements. It was noted that the VICs Bill of Lading was required for ALL truckload and LTL shipments but not for small package shipments. Use of the 17 digit serial number is also expected, and obviously the bill of lading number must match that used on the corresponding ASN. The correct consignment address, including the 5 digit facility number, is to be used in the Ship To field. Correct ship from location information, use of your 6-digit JCP supplier number in the 'additional shipper info' field, placing the TMS load ID in the CID# field for TMS routed shipments, and using the correct freight description in accordance with the National Motor Freight Classification were all noted as expectations as well. Non-compliance with these requirements may result in a routing compliance offset for each non compliant BOL of \$50 plus an administrative fee of \$50. Questions regarding these requirements should be directed to the Salt Lake City Routing Compliance department at 801-350-2206 or

dssi9114@jcpenny.com.

Finally, JCP added edits to their 810 processing effective late March. Effective March 27th, 810 invoices received with an invalid or closed purchase order number will be rejected. This new edit will also validate that the correct Bill to unit and correct subdivision are being returned. JCP will continue the edit for the invoice date preceding purchase order date. Trading partners setup to receive 810 invoice reject notices will receive notification of these via the EDI 824 transaction. Trading partners not setup to receive the 824 transaction will review their rejected invoice information via the supplier internet site. Contact the Salt Lake City AP Support line at 800-709-9090 with questions.

Kohls advised in November of upcoming changes to ASN requirements. Effective March 15, 2006, all trading partners must be able to accommodate the carrier authorized number as

cont'd on p. 7

Compliance Corner, cont'd fr p. 6

generated by Kohl's transportation management system, the ship from address, and the PER segment defining the proper EDI contact email address for the person responsible for researching and resolving any ASN issues. Details on these new segments can be obtained by reviewing their 856 Map, available on www.connection.kohls.com.

In addition, additional allowance codes have been added to the 850, 860, and 810 maps, effective May 28, 2006. Please review their recent changes accordingly.

Neiman Marcus has selected InterTrade as their UPC catalog provider, and will go live with this change in early 2006. Vendors are requested to register in order to participate in the Neiman Marcus/InterTrade catalog, using the following link: www.intertrade.com/catalog. There will be a cost associated with registration and testing, as well as a yearly transaction fee when complete with a production catalog. The yearly fee will carry no limit to the volume of transactions vendors conduct with Neiman Marcus or the number of items uploaded to the catalog. The InterTrade program manager to direct questions regarding this program is Ron Birrell at 416-883-6607, ron.birrell@intertrade.com. In addition, Neimans is issuing guidelines for Neiman Marcus Direct. Beginning with the basics, each carton shipped to NM Direct must be labeled with all of the following: PO number, dept number, store number, warehouse location, store name, ship to address, carton lot marking, and ship from address. In February, packaging requirements by merchandise type were issued. Be sure to review NM data frequently as they ramp up their technology program for NM Direct.

Mervyns will be undergoing significant changes as they move away from the Partners Online program and Target operations. Mervyns has partnered with

Inovis to assist in this program. Recertification using the Inovis Compliancelink web portal is required for every vendor, which includes complete retesting including UCCI28 label validation. Until June of 2006, Mervyn's EDI continues to operate under the Target umbrella. In June, their new system will kick in. Therefore all recertification needs to be completed, per Mervyns and Inovis, well in advance.

In addition, beginning the week of May 8, some of the data that vendors currently access on Partners Online will transition to the new Mervyns Vendor Partners (MVP) portal. The new URL for accessing MVP is <http://www.mervynsvendorpartners.com>. The first time you access MVP, under 'vendor registration' click on the 'start registration process' link. All existing Mervyns vendors must re-register with MVP. A temporary password will be assigned that will allow use of the website for 14 days. Further instructions are available on the new site. Information available on the site at this time will be basic sales and inventory data, updated vendor guidelines for doing business with Mervyns, and links to other resources such as MVM, WebPOM, SMART – Mervyns routing system, and the Inovis-Compliance Link for EDI testing. Additional information will become available on the new site in future weeks.

Target announced in mid March that they will be eliminating Bisync options for EDI connectivity for Carriers. Carriers currently using Bisync connectivity with Target will need to migrate to HTTP AS2, Email AS1, or a VAN or Service Provider currently using AS2 with Target Corp, by September

1, 2006. If a carrier fails to convert by 9/1/06, Target will be unable to utilize the carrier's EDI status in the match process to the vendor's 856, which may result in chargebacks to the vendor. Documents traded by carriers directly with Target that are included in this change are the 204/990, 110, 210, 212, 214, 223, and 820. Carriers are to contact cy-clone.admin@target.com by April 15th to provide data and proceed with this request.

In addition, in June of this year Target will open two new DC's, 3806 in Rialto CA, and 3809 in DeKalb IL. Please ensure these new DC locations are added to your systems to facilitate appropriate processing of orders and associated 856 transactions.

Target.com also announced the addition of a new facility with orders commencing April 17th for this facility. Facility number is TA9Z/0021, with an address of 2305 Litton Lane,

Hebron, KY 41048. The facility will start to accept inbound appointment requests from carriers during the week of May 22, and is scheduled to begin receiving inbound freight on June 5, 2006.

Please note these items are mentioned to give you a 'heads up' of what may be coming in the near future. It is the reader's responsibility to verify these points with the retailers involved and analyze impact of same within their organizations.

**Written by Lisa Fauley
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COSI, A Division of
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A Note From Our Treasurer

As our organization grows, we would like to expand our meetings while continuing to provide informative information we can use to assist us as e-commerce professionals.

We are a non-profit organization. Without dues we would not be able to continue our meetings, much less grow. They are used to pay for our meeting rooms, refreshments, mailings, website and professional speakers.

We appreciate and thank all the members who support the organization and the officers and board members who volunteer their time to make this a successful venture.

Carol Heymann

EDI

**NY/NJ METRO
ECOM USERS GROUP**



Presentation Evaluation

Presenter Information

Name: Bob Lyttle
 Presentation
 Title: **The PAST, PRESENT, and FUTURE of EDI** Date: **5/17/06**

Ratings

(5) = Poor (4) = Fair (3) = Satisfactory (2) = Good (1) = Excellent

Material was well organized	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Comments:					
Ideas and skills were useful	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Comments:					
Information was new to me	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Comments:					
Presentation met objectives identified	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Comments:					
Presentation held my interest	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Comments:					
Relevant examples were presented	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Comments:					
Presentation pace was comfortable	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Comments:					
The presenter was an expert on the topic	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Comments:					
The presenter effectively responded to questions	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Comments:					
The accommodations were satisfactory	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Comments:					
Overall, I found the session to be valuable	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Comments:					

Evaluation

Additional Comments:

Suggestions for future topics:

Please email this completed form to lfauley@infocrossing.com



Presentation Evaluation

Presenter Information

Name: Dan Kazzazz
 Presentation Title: **Are the ANSI X12 STANDARDS DEAD or ALIVE?** Date: **5/17/06**

Ratings

(5) = Poor (4) = Fair (3) = Satisfactory (2) = Good (1) = Excellent

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Comments:					

Evaluation

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Presentation Evaluation

Presenter Information

Name: Wayne Marshall
 Presentation Title: **IS IT WORTH KNOWING IF YOU have a FUTURE in EDI?** Date: **5/17/06**

Ratings

(5) = Poor (4) = Fair (3) = Satisfactory (2) = Good (1) = Excellent

Material was well organized	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Comments:					
Ideas and skills were useful	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Comments:					
Information was new to me	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Comments:					
Presentation met objectives identified	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Comments:					
Presentation held my interest	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Comments:					
Relevant examples were presented	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Comments:					
Presentation pace was comfortable	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Comments:					
The presenter was an expert on the topic	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Comments:					
The presenter effectively responded to questions	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Comments:					
The accommodations were satisfactory	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Comments:					
Overall, I found the session to be valuable	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Comments:					

Evaluation

Additional Comments:

Suggestions for future topics:

Please email this completed form to lfauley@infocrossing.com